IPO Report

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Q&T Foods Limited

Consumer Staples

Price Band: ₹115 per share
Bidding: 12 Aug to 14 Aug, 2026
Listing At: BSE SME
Listing Date: Aug 19, 2026

Details of the Issue

Lead Manager	Corporate Makers Capital Ltd.
Registrar	Skyline Financial Services Pvt. Ltd.
Market Maker	Prabhat Financial Services Ltd.

Promoters Holding (%)

Pre-Issue	91.28
Post-Issue	61.85

Offer Structure

Market Maker	1,15,200 shares
Retail	10,83,600 shares
NII	10,83,600 shares
Fresh Issue	22,82,400 shares
Total Issue	₹26.25 Cr

Financial Summary (₹ in Lakhs)

Particular	FY26	FY25	FY24
Revenue	5,477.63	4,683.07	4,021.53
EBITDA	836.59	482.09	376.83
PAT	520.03	273.55	196.00

Minimum Application

Category	Lots	Shares	Amount
Retail	2	2,400	₹2,76,000
HNI	3	3,600	₹4,14,000

Customer concentration (% of Revenue)

Particulars	FY26	FY25	FY24
Top 1 customer	2.76	2.74	5.60
Top 5 customers	13.08	12.87	19.91
Top 10 customers	25.01	24.85	31.56

Valuations

NAV(FY'26)	25.52
EPS(FY'26)	10.84
P/E(Pre Issue)	10.61

Promoters

Nishant Raj Gupta, Khushbu Varshney, Usha Gupta and Rakesh Gupta.

Company Overview

Incorporated in August 2018, Q&T Foods Limited is a bakery products manufacturer operating under its flagship "American Bakers" brand. Its portfolio includes breads, burger buns, pav, kulchas, pizza bases, and other bakery products, serving consumers and retail outlets primarily across Uttar Pradesh and nearby regions through a network of 50+ dealers.

Object of the Issue

- To finance the Capital expenditure requirements for the purchase of Equipment/Machineries for existing manufacturing facility: ₹442.21 lakhs
- To part finance the requirement of Working Capital: ₹750.00 lakhs
- Repayment/pre-payment, in full or in part, of certain borrowings availed by the Company: ₹675.00 lakhs
- General Corporate Purpose: ₹391.94 lakhs

Price Band Analysis

At the upper price band of ₹115, Q&T Foods Limited is valued at a post-issue P/E of 15.65x and P/B of 4.51x, reflecting a reasonable valuation. The Indian bakery industry is supported by rising urbanisation, changing consumption patterns, increasing demand for packaged and convenience foods, and growing penetration of branded bakery products.

Peer Comparison (as of FY26)

CompanyName	EPS (₹)	P/E	RONW (%)	NAV (₹)
Q&T Foods Ltd.	10.84	10.61	42.49	25.52
Mrs. Bectors Foods Specialties Ltd.	3.87	54.37	10.11	38.29

Risk Measures:

- The company derives 99.91% of its revenue from bread sales, resulting in significant dependence on a single product category. Any adverse shift in consumer preferences or demand for bread could materially impact revenue and profitability.
- The trademark registration for "AMERICAN BAKERS" is currently under opposition by a third party, while the company's logo remains unregistered. Any adverse outcome could affect brand protection, reputation, and the company's ability to enforce its intellectual property rights against infringement.

Investment Rationale:

- Revenue from operations increased from ₹4,021.53 lakhs in FY24 to ₹5,477.63 lakhs in FY26, while PAT rose 90.10% from ₹273.55 lakhs in FY25 to ₹520.03 lakhs in FY26. However, the company has not provided sufficient clarity or a comprehensive rationale for the sharp increase in PAT, warranting caution in assessing the sustainability of earnings growth.
- From the IPO proceeds, ₹442.21 lakhs is allocated towards machinery purchases, orders for 100% of the equipment have not yet been placed. Delays in procurement or potential cost escalations could impact the planned capacity expansion and the effective utilisation of IPO proceeds.
- The company has significant product and geographic concentration, with 99.91% of FY26 revenue derived from bread sales and 99.25% generated from Uttar Pradesh. This concentration increases vulnerability to changes in consumer preferences, product-related issues, and adverse regional events.
- Inventory increased from ₹250.07 lakhs in FY24 to ₹536.95 lakhs in FY26, primarily due to unutilised raw materials, resulting in higher inventory days and working capital requirements. Limited long-term customer commitments and demand forecasting challenges could further increase the risk of excess inventory, storage costs, and supply disruptions.

Financials (₹ in Lakhs, Except for Percentage & Ratios)

Particular	FY26	FY25	FY24
Revenue From Operations	5,477.63	4,683.07	4,021.53
EBITDA	836.59	482.09	376.83
EBITDA Margin (%)	15.27	10.29	9.37
PAT	520.03	273.55	196.00
PAT Margin (%)	9.49	5.84	4.87
Return on Equity (RoE%)	53.95	57.71	134.07
Return on Capital Employed (RoCE%)	70.88	60.69	85.45
EPS	10.84	5.83	4.26

Product wise Revenue Bifurcation (₹ in Lakhs)

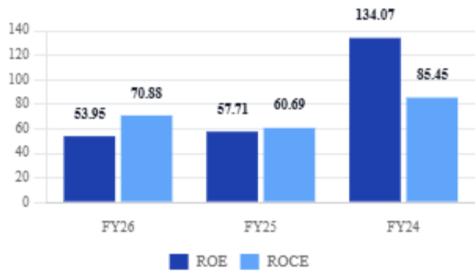
Particulars	FY26	FY25	FY24
Bread	5,472.50	4,665.73	3,597.60
Other bakery products	5.13	17.34	423.93
Total	**5,477.63**	**4,683.07**	**4,021.53**

About The Founder

Nishant Raj Gupta, aged 40 years, is the Promoter, Chairman, and Managing Director of the company. He holds a Bachelor of Commerce degree from the University of Delhi and a Master of Commerce degree from Manav Bharati University.

FINANCIAL HIGHLIGHTS

Return Ratios



EBITDA and PAT Margin